# ANIL R. DOSHI

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## Experience

2015-Present UCL SCHOOL OF MANAGEMENT, London, UK

• Assistant Professor, Strategy & Entrepreneurship.

2020-2021 **LMU MUNICH,** Munich, Germany

• Visiting Fellow, Platforms as Organizational Forms Research Group, Center for Advanced Studies (CAS).

### **Education**

2015 **HARVARD UNIVERSITY,** Boston, MA

• Doctorate from Technology and Operations Management, Harvard Business School.

1998 **DARTMOUTH COLLEGE,** Hanover, NH

• A.B. in Economics and Government and Minor in Mathematics.

### **Journal Articles**

- Doshi, Anil R. How 2025. High-performance Outliers Affect Relative Entrepreneurial Entry on Competing Crowdfunding Platforms. *Strategic Entrepreneurship Journal*, 1–18. (Open access)
- Winner, Best Conference PhD Paper Prize, Strategic Management Society, 2014.
- Finalist, Kauffman Best Student Paper, Roundtable for Engineering Entrepreneurship Research, 2014.
- Doshi, Anil R., J. Jason Bell, Emil Mirzayev, and Bart S. Vanneste. 2025. Generative Artificial Intelligence and Evaluating Strategic Decisions. *Strategic Management Journal*, 46(3), 583–610. (Open access)
- Doshi, Anil R. and Oliver P. Hauser. 2024. Generative artificial intelligence enhances creativity but reduces the diversity of novel content. *Science Advances*, *10*(28): eadn5290. (Open access)
- Doshi, Anil R. 2024. Technology Diffusion with Generational Cohorts. *Industry & Innovation, 32*(3), 281–306. (Open access)
  - Winner, Gerardine DeSanctis Dissertation Award, OCIS Division, and resulting nomination for William H. Newman Award, Academy of Management, 2017.
- Doshi, Anil R. and William Schmidt. 2024. Soft Governance across Digital Platforms Using Transparency. *Strategy Science*, *9*(2), 185–204. (Open access)
- Zohrehvand, Amirhossein, Anil R. Doshi, and Bart S. Vanneste. 2024. Generalizing Event Studies Using Synthetic Controls: An Application to the Dollar Tree–Family Dollar Acquisition. *Long Range Planning*, 57(1), 102392. (Open access)
- Chai, Sen, Anil R. Doshi, and Luciana Silvestri. 2022. How Catastrophic Innovation Failure Affects Organizational and Industry Legitimacy: The 2014 Virgin Galactic Test Flight Crash. *Organization Science*, 33(3), 1068–1093. (Open access)
- ▶ Honorable Mention, SMS Best Conference Paper Prize, Strategic Management Society, 2017.
- Academy of Management Best Paper Proceedings, 2017.
- Doshi, Anil R., Glen W. S. Dowell, and Michael W. Toffel. 2013. How Firms Respond to Mandatory Information Disclosure. *Strategic Management Journal*, 34(10), 1209–1231.

### **Working Papers**

- Chai, Sen, Anil R. Doshi, Luciana Silvestri, and Tiona Žužul. Managing the Promise-risk Tension: Recrafting Projective Narratives of Innovation After Catastrophic Failure.
- Doshi, Anil R. and Tobias Kretschmer. Social Media Followers and Organizational Performance.
- Chai, Sen, Anil R. Doshi, and Matthias Tröbinger. How Experience Moderates the Impact of Generative AI on the Research Process.
  - ▶ Finalist, DRUID25 Best Paper Award, 2025.
- Wang, Jingze, Anil R. Doshi, and Blaine Landis. Experimental Evidence on the Within-Person Effects of Using Generative Artificial Intelligence.
- Chai, Sen, Anil R. Doshi, and Amirhossein Zohrehvand. CEO Firm Responsibilities and Social Media Activity.

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## **Research in Progress**

- Generative Artificial Intelligence and Entrepreneurial Mentorship: Evidence from a Large-Scale Field Experiment. With Oliver P. Hauser, Tim Barnes, David Chapman, Stefano V. Albrecht, and Alastair Moore.
- Generative Artificial Intelligence and Financial Advice. With Oliver P. Hauser.
- Market Implications of Generative AI. With Oliver P. Hauser.
- Using Large Language Models to Create an Organization Simulation. With Léonard Boussioux.
- How Human and Artificial Synthetic Stakeholders Convey Interests. With Alex Murray, Jen Rhymer, and David Sirmon.

### **Other Publications**

- Doshi, Anil R. and Alastair P. Moore. 2025. Toward a Human–AI Task Tensor: A Taxonomy for Organizing Work in the Age of Generative AI. In F. Csaszar and N. Jia (eds.), *The Handbook of AI and Strategy*. Forthcoming.
- Doshi, Anil and Michael Howsden. 2007. Method and System for Providing Fitness Activity Tracking and Gaming. U.S. Patent No. 8,920,287.
- Masters, Roger D., Brian T. Hone, and Anil R. Doshi. 1998. Environmental Pollution, Neurotoxicity, and Criminal Violence. In J. Rose (ed.), *Environmental Toxicology: Current Developments*, Taylor and Francis, 13-48.

## **Essays and Commentary**

- 2024-Present Creator and author, AI@Work Substack.
- Blockbusters Projects Send Waves Hitting All Crowdfunding Platforms, Platform Papers.
- Does Exposing Polluters Make Them Clean Up Their Act?, Footnote, July 25, 2013.

### **Honors and Grants**

2025	• Co-investigator (PI: Oliver Hauser, University of Exeter), AISI Challenge Fund, AI Security Institute, GBP
	129,026.

- Collaborator (PI: Sen Chai, McGill University), Social Sciences and Humanities Research Council Insight Grant, Government of Canada, CAD 179,130.
- Best Reviewer Award, Academy of Management Perspectives.
- Principal Investigator, Research in Strategic Management (RSM) Grant, Strategic Research Foundation (SRF), USD 22,000.
- Outstanding Reviewer Award, Strategic Management Society Knowledge and Innovation Interest Group, SMS 40th Annual Conference.
- Education Research Grant, Amazon Web Services (AWS), USD 2,000.
- Frank Aretas Haskell 1854 Memorial Scholarship, Dartmouth College.
- Rick Angulo World Experience Award, Dartmouth College.
- Rufus Choate Scholar, Dartmouth College.

## **Invited Seminars**

- Copenhagen Business School. Strategy and Innovation Department Seminar. Copenhagen, Denmark.
- Bayes Business School. Management Research Seminar Series. London, UK.
- Bocconi University. Department of Management & Technology Seminar. Milan, Italy.
- AI & Strategy Research Group. Virtual.
- Strategy, Innovation, and Entrepreneurship (SIE) Workshop. Virtual.
- HEC Lausanne. Department of Strategy, Globalization, and Society. Lausanne, Switzerland.
- LMU Munich. Institute for Strategy, Technology and Organization. Munich, Germany.
- Télécom Paris Tech. Department of Economics and Social Sciences. Paris, France.
- National University of Singapore. Department of Strategy & Policy. Singapore.
- London Business School. Strategy and Entrepreneurship. London, UK.
- INSEAD. Strategy Department. Fontainebleau, France.
- UCL School of Management. Strategy & Entrepreneurship Group. London, UK.
- Babson College. Management Division. Wellesley, MA.
- Harvard Business School. Technology and Operations Management Seminar. Cambridge, MA.
- NBER Productivity Seminar. Cambridge, MA.

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2014

2014

2011

2011

Presentations	S
2025 (upcoming)	• Panelist, Transformative AI: Lessons from using experiments to study how AI is transforming
	organizations. Academy of Management. Copenhagen, Denmark.
	• Panelist, Teaching in the Age of AI. Academy of Management. Copenhagen, Denmark.
	• Algorithms and Strategic Decision-Making Symposium. Academy of Management. Copenhagen, Denmark.
2025	• Strategy Science Conference. IESE Business School. Barcelona, Spain.
2025	• Management, Analytics, and Data Conference. Columbia University. New York, NY.
2025	• Berkeley Culture Connect Conference. Berkeley Center for Workplace Culture and Innovation. Berkeley, CA.
2024	• Organizational Design Community Annual Conference 2024. Virtual.
2024	• AI in Business Conference. Nova School of Business and Economics and Harvard University/D^3. Carcavelos, Portugal.
2024	• Business and Generative AI Workshop. AI at Wharton. San Francisco, CA.
2024	• Redefining Human Creativity in the AI Era: Human-AI Collaboration, Impact, and Future Direction Symposium. Academy of Management. Chicago, IL.
2024	• Humanness and advanced technologies in organizations: On being human while working with AI Symposium. Academy of Management. Chicago, IL.
2024	Oxford Human-Algorithm Interaction Workshop. Oxford University. Oxford. UK.
2024	• DRUID 24. Nice, France.
2024	• Strategy Science Conference. University of Michigan. Ann Arbor, MI.
2024	• AI and the Future of Work. AI at Wharton. Philadelphia, PA.
2024	• Management, Analytics, and Data Conference. Columbia University. New York, NY.
2024	• Strategic Entrepreneurship Journal Paper Development Workshop. Copenhagen Business School. Copenhagen, Denmark.
2024	Digital Economy Workshop. Rotterdam, Netherlands.
2024	Organization Science Winter Conference. Zurich, Switzerland.
2023	• Academic Research is Dead: The Robots Have Won Symposium. Academy of Management. Boston, MA.
2022	• Academy of Management Annual Meeting. Seattle, WA.
2022	Munich Summer Institute. Munich, Germany.
2022	Wharton Technology and Innovation Conference. Virtual.
2021	• Panelist, Societal platforms: between markets and grand challenges PDW. Strategic Management Society Annual International Conference. Virtual.
2021	• Panelist, Platforms and their societal impact—a force for good? Center for Advanced Studies Platform Research Group Seminar. Virtual.
2020	• Strategic Management Society Annual Conference. Virtual.
2019	• Innovation in Information Infrastructures Workshop. Guildford, UK.
2018	• Strategic Management Society Annual International Conference. Paris, France.
2018	<ul> <li>Academy of Management Big Data and Managing in a Digital Economy Specialized Conference. Guildford, UK.</li> </ul>
2018	Organization Science Winter Conference. Park City, UT.
2017	• Academy of Management Annual Meeting (two paper presentations). Atlanta, GA.
2017	• Digital Transformation and Strategy Forum. Bayes Business School. London, UK.
2017	• Munich Summer Institute. Munich, Germany.
2016	• DRUID 16. Copenhagen, Denmark.
2014	• Economics of Knowledge Contribution and Distribution Workshop in conjunction with Roundtable for
-	Engineering Entrepreneurship Research. Atlanta, GA.
2014	• Strategic Management Society Annual International Conference. Madrid, Spain.
2014	• HBS TOM Alumni Research Workshop. Cambridge, MA.
2014	On and Harm In Confirm to Company of Combined to MA

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• NBER Summer Workshop on the Economics of IT and Digitization Poster Session. Cambridge, MA.

• Alliance for Research on Corporate Sustainability Annual Research Conference. Philadelphia, PA.

• Open and User Innovation Conference. Cambridge, MA.

• Academy of Management Annual Meeting. San Antonio, TX.

## **Industry and Policy Presentations**

2025 (upcomin	g) • Panelist, AI and Creative Ideas. Wharton Webinar Series: AI Horizons. Virtual
2025	• Panelist, Using AI to support student creativity: what do we know so far?, Directorate for Education and Skills, Organization for Economic Cooperation and Development (OECD). Virtual.
2025	• Speaker, How to use AI without killing your creatiivity. TEDxWestminster. London, UK.
2024	• Keynote speaker, Generative artificial intelligence, Work, and Organizations. UK Technology Innovation (UKTI) Hub. London, UK.
2024	Panelist, AI and the Future of Work, AI at Wharton. Virtual.
2024	• Presenter, Generative artificial intelligence, creativity, and innovation. Jaguar Land Rover. Virtual.
2024	• Participant, Artificial Intelligence at Work: Responsibility and Impact executive roundtable, University of Exeter and MoreThanNow. Exeter, UK.
2024	<ul> <li>Moderator, AI in Business. Wharf Talks, Canary Wharf Group. London, UK.</li> </ul>
2024	• Keynote speaker and panelist, Deepfakes and Disinformation. Presentation to senior UK government officials and policymakers. Plexal Innovation Lab. Cheltenham, UK.
2023	• Presenter, Generative artificial intelligence enhances creativity but reduces the diversity of novel content. Economic Graph Team, LinkedIn. Virtual.
2023	• Keynote speaker and panelist, Artificial intelligence and digital technologies business breakfast. Central District Alliance. London, UK.
2022	<ul> <li>Panelist, HR and People Analytics, City HR. London, UK.</li> </ul>

### **Editorial Service**

- 2024-Present Editorial Review Board Member, Strategy Science.
- 2023-Present Editorial Review Board Member, European Management Review.

Ad hoc • Strategy Science, Management Science, Strategic Management Journal, Organization Science, Academy of reviewer Management Journal, Strategic Entrepreneurship Journal, Journal of Management Studies, Organization Studies, Academy of Management Perspectives, Industry and Innovation, PNAS, Nature Human Behavior, Science Advances, PNAS Nexus, Production and Operations Management, Review of Industrial Organization, Small Business Economics.

Grant • Strategic Research Foundation, UK Research and Innovation, European Research Council, University of reviewer Strasbourg Institute for Advanced Study Fellowship. Conferences

• Academy of Management, Strategic Management Society, DRUID, ACM Collective Intelligence.

2022

Service	
2025-Present	• Organizer, AI Plus Management Doctoral Consortium, co-sponsored with Oxford University, the University of Exeter, and the University of Warwick.
2025 (upcoming)	• Panelist, Generative AI in Management, Education and Research, London Text Analysis Conference. Goldsmiths, University of London. London, UK.
2025 (upcoming)	• Panelist, Strategic Management Division Doctoral Consortium. Academy of Management. Copenhagen, Denmark.
2025	• Panelist, AI and Strategy Plenary Session. Strategy Science Conference. IESE Business School. Barcelona, Spain.
2024	• Discussant, AI & Digitization Session. Strategy, Entrepreneurship, and Innovation Doctoral Consortium. Paris, France.
2024	• Discussant, DRUID 24. Nice, France.
2023	• Panelist, Technology and Innovation Management Division Doctoral Consortium. Academy of Management. Boston, MA.
2022	• Panelist, Strategy Research. Strategy, Entrepreneurship, and Innovation Doctoral Consortium. London, UK.
2022	• Panelist, Doctoral Professional Development Workshop. Strategic Management Society. London, UK.

• Panelist, Methodological Frontiers: Leveraging New Methods and Data Sources Professional Development Workshop. Strategic Management Society. London, UK.

2020 • Member, Academy of Management Technology and Information Management Best Paper Award Committee 2018 • Speaker/Facilitator, A Practical Machine Learning Workshop. Strategic Management Society Annual

International Conference. Paris, France.

2018 • Organizer, Teaching at the Intersection of Organizations and Analytics Professional Development Workshop. Academy of Management Annual Meeting. Chicago, IL.

2017 • Discussant, Innovation and Entrepreneurship Conversation. Imperial College Business School. London, UK.

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# **University Service**

2025 (upcoming) • Speaker, Business Analytics in Action: Where Learning Meets Real-World Collaboration, Brain Korea 21
(BK21) Graduate Innovation Program. UCL School of Management. London, UK.

- 2025 (upcoming) Speaker, Strategy Formulation with Generative AI, MBA Hot Topic Session. UCL School of Management. London, UK.
- Speaker, Generative AI: the new frontier in strategic decision-making, Management Hot Topic Session for post-graduate offerholders. UCL School of Management. London, UK.
- Speaker, Generative AI, Creativity, and Work. UCLSoM Knowledge Exchange Forum. UCL School of Management. London, UK.
- Member of Digital Education and Learning Support (DEaLS) Group (online teaching model development for SoM faculty). UCL School of Management. London, UK.
- 2016-Present Creator and manager, Analytics@UCLSoM LinkedIn Alumni Group (>550 members).
- Judge, UCL Som Business & Analytics Insights Competition 2025. London, UK.
- Speaker, UCL School of Management Staff Seminar. London, UK.
- Member of Equality, Diversity, Inclusion (EDI) Initiative. Awarded the Athena SWAN Bronze Charter.
- UCL School of Management. London, UK.
- Organizer: UCL School of Management Strategy and Entrepreneurship Group Research Seminar: London, UK.

### **Doctoral Panels**

- Prateek Raj, viva panel (dissertation defense), UCL School of Management.
- Amir (Miros) Zohrehvand, upgrade panel (proposal defense), UCL School of Management.
- Nilam Kaushik, upgrade panel (proposal defense), UCL School of Management.

## **Teaching Awards**

2023

- Best Teacher Award, The UCL MBA.
  - Best Teacher Award, The UCL MBA.
- Student Choice Awards Nominations. Three categories: Active Student Partnership, Inspiring Teaching Delivery, Outstanding Research Supervision, UCL.
- Best Teacher Award, The UCL MBA.
- Best Teacher Award, MSc Business Analytics.
- Student Choice Awards Nomination. One category: Inspiring Teaching Delivery, UCL.
- Best Teacher Award Runner-up, The UCL MBA.
- Best Teacher Award Runner-up, MSc Business Analytics.
- Inspirational Educator Award, PKU-UCL MBA.
- UCL School of Management Excellence in Teaching Award (awarded to DEaLS Team).

### **Teaching**

- 2025-Present Developer and instructor, Generative AI in Practice Workshop Series, UCL School of Management.
- 2019-Present Developer and instructor, The Data Analytics Advantage, The UCL MBA.
- 2016–Present Developer and instructor, Business Strategy and Analytics, UCL MSc Business Analytics.
- Developer and instructor, Generative AI Business Models Scenario Week, UCL BSc Management Science.
- Developer and instructor, Blockchain Business Models Scenario Week, UCL BSc Management Science.
- Developer and instructor, Business Strategy and Analytics, UCL MBA with Peking University (part- and full-time), Beijing China.
- Teaching Fellow, Strategies Beyond the Market, HBS.
- 2012–2013 Co-developer and instructor, *Really* Using Stata Doctoral Workshop, HBS.
- 2010–2012 Teaching Fellow, Analytics (Finance and Quantitative Methods), HBS.
- Instructor, Innovation MBA Module, Harvard University Division of Continuing Education.
- Teaching Fellow, Managing Innovation, HBS.

## **Executive Education**

- Digital Experiments in the Organisation, KAIST. London, UK.
- Frontiers in Data Analytics, Antai College of Economics and Management, Shanghai Jiao Tong University. London, UK.

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## **Executive Education (cont'd)**

- Data Communication with Stakeholders and FCDO and the Future of Data, UK Foreign Commonwealth & Development Office. Virtual.
- Creating Value with Data Analytics, UCL Executive Education. London, UK.
- Data for First Order Insights, Blenheim Chalcot. London, UK.
- Data Thinking Workshop, VIPKid. Beijing, China.
- Data Strategies for Business, UCL ML Academy. London, UK.

## **Teaching Materials**

- Doshi, Anil R. UCATE: First Steps with Data. Teaching note. UCL School of Management
- Doshi, Anil R. ProLinked—Estimating the Effect of a New Recommendation Feature. difference-in-Differences and data-based business models mini-case. UCL School of Management.
- Doshi, Anil R. How to Describe a Dataset. Teaching note. UCL School of Management.
- Doshi, Anil R. RevCo Shopper's Club—Acquisition Synergies. Synthetic control and M&A mini-case. UCL School of Management.
- Doshi, Anil R. LoveMyPet—Causal Modeling of Platform Strategies. Causal modeling and platforms mini-case. UCL School of Management.
- Doshi, Anil R. Opinionistas—One Idea, Many Strategies. Experimental design and entrepreneurial strategy mini-case. UCL School of Management.
- Schmidt, William and Anil R. Doshi. Airbus—Data-Driven Decisionmaking... Under Pressure. Regression and finance mini-case. SC Johnson School of Management and UCL School of Management.
- Doshi, Anil R. IdeaWeb—Understanding Workplace Networks. Network analytics and organization design mini-case (parts A, B, and C). UCL School of Management.
- Doshi, Anil R. School of Management Cohort Survey. Survey and culture mini-case. UCL School of Management.
- Doshi, Anil R. Home Depot's Changing Environment. Descriptive analytics and competitive environment mini-case. UCL School of Management.
- Doshi, Anil R. HomeGrown—The Structure and Data Structure of a Business Model. Data structure and business model mini-case. UCL School of Management.
- Doshi, Anil R., Pradeep Ganapathyraj, and William Schmidt. Yammer—Data Insights. Descriptive analytics case. SC Johnson School of Management and UCL School of Management.
- Doshi, Anil R., Pradeep Ganapathyraj, and William Schmidt. Yammer—A/B Experiments. Experiments case. SC Johnson School of Management and UCL School of Management.

### **Guest Teaching and Community Outreach**

- Guest speaker. Empirical Methods and Research Doctoral Course. Professor Maria Ibanez, Kellogg School of Management, Northwestern University. Virtual.
- Guest speaker. Frontier Research on Generative AI in Business and Social Science Disciplines Doctoral Course. Professor Min-Seok Pang, Wisconsin School of Business, University of Wisconsin-Madison. Virtual.
- Guest speaker. Idea Generation and the Systematic Approach to Creativity. Professor Gideon Nave, The Wharton School, University of Pennsylvania. Virtual.
- Guest teacher, Awareness of Fake News, Trevor Roberts School. London, UK.
- Guest teacher, Business and Competition, Mulberry Academy Shoreditch. London, UK.

# **Industry Experience**

- 2004–2009 introPLAY LLC, Founder. New York, NY.
- Ahab Capital Management, Investment Analyst. New York, NY.
- Vencast, Inc., Associate, Strategic Development. New York, NY.
- 1998–2000 Donaldson, Lufkin and Jenrette, Analyst, Space and Satellite Group. New York, NY.

### Other Affiliations

- 2024-Present Research affiliate, MoreThanNow AI Lab, London, UK.
- Fellow of the Higher Education Academy, London, UK.
- Chartered Financial Analyst (CFA) Level 1–3 exams completed.

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# **Select Media Mentions and Coverage**

- AI Makes Workers More Anti-Social, Unmotivated, and Lonely, New Research Warns, Inc., June 10, 2025.
- Professors Are Using A.I., Too. Now What?, NPR Fresh Air Podcast, May 21, 2025 (starting 15:20).
- 'Don't ask what AI can do for us, ask what it's doing to us': are ChatGPT and co harming human intelligence, The Guardian, April 19, 2025.
- Could EU Commissioner's Resignation Be a Win for Elon Musk?, Newsweek, September 16, 2024.
- New study on AI-assisted creativity reveals an interesting social dilemma, PsyPost, July 28, 2024.
- Research shows AI can boost creativity for some, but at a cost, NPR, July 12, 2024.
- Faster to compose, but more boring: what AI does to stories, The Naked Scientists Podcast, July 12, 2024.
- AI prompts can boost writers' creativity but result in similar stories, study finds, The Guardian, July 12, 2024.
- AI can make you more creative—but it has limits, MIT Technology Review, July 12, 2024.
- Experiment finds AI boosts creativity individually but lowers it collectively, TechCrunch, July 12, 2024.
- How AI can make your workplace more equitable, Forbes, August 24, 2023.
- Automating creativity, One Useful Thing, August 13, 2023.
- Boffins devise early-warning system for fake news: AI fingers domains that look sus, The Register, November 12, 2020.
- AI tool detects disinformation websites at registration, Engineering and Technology, November 12, 2020.
- New academic tool used to identify fake news domain names, TechRadar, November 12, 2020.
- UCL study finds voters impacted by fake news prior to 2016 US election, Evening Standard, March 27, 2018.
- How Companies Explain Large-Scale Failure, Harvard Business Review, March-April 2018.
- Toxics Release Inventory: A Case Study in Information Disclosure Regulation, The Regulatory Review, October 22, 2012 (written by co-authors).

Last updated: July 2025

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